

# NOTICE OF COMMITTEE MEETING

## Sonoma County Fair & Exposition, Inc

Notice is hereby given that meetings of the Sonoma County Fair and Exposition, Inc. will convene at times and locations set forth in this notice.

### BUDGET & FINANCE COMMITTEE

#### AGENDA

#### JULY 28, 2020, 4:45 – 5:15

Sonoma County Fair & Exposition, Inc.  
Notice is hereby given meetings of the Sonoma County Fair and Exposition, Inc.  
will convene at times and location set forth in this notice.

In accordance with Executive Order N-29-20 the July 28, 2020 Sonoma County Budget & Finance Committee meeting will be held virtually.

The web conferencing system Zoom will be utilized for this meeting. To participate in the meeting you will need a computer connected to the internet with microphone capabilities or a telephone. (It is not necessary to have a camera). A smart phone or tablet can also be utilized to join the meeting. To test your equipment please use this link: <https://zoom.us/test>

#### TO JOIN ZOOM MEETING:

<https://us02web.zoom.us/j/84235058844?pwd=SnZGM21EOGczWXIRSCtU3EzbFJFdz09>

Meeting ID: 842 3505 8844

Password: 237493

One tap mobile

+16699006833,,84235058844#,,,0#,,237493#

Dial by your location

+1 669 900 6833

Meeting ID: 842 3505 8844

Password: 237493

#### AGENDA

**DIRECTORS:** Teejay Lowe, Chair, Marcia Mickelson, Vice Chair; Tony Gerald, Bev Palm, Wanda Tapia

1. Call to Order
2. Approval of the Agenda
3. Public Comments  
Any member of the audience desiring to address the Board on a matter not on the agenda: Please stand and after receiving recognition from the Chair, please state your name and make your comments. In order that all interested parties have an opportunity to address the Board, each person is granted 3 minutes to speak. While members of the public are welcome to address the Board, under the Brown Act, Board members may not deliberate or take action on items not on the agenda, and generally may only listen. For items that are on the agenda, each person will be allowed to address the topic being discussed, and will be allowed 3 minutes to speak.
4. Discussion and possible action regarding Draft Financial Statement, through June 2020 – **(Attachment #1)** – Michael Margetts
5. Review detail of US Bank credit card charges paid through June 2020 - **(Attachment #2)** – Michael Margetts

6. Discussion and possible action regarding approval of 2020 Purchase Orders in excess of \$25,000 – **(None)**
7. Discussion and possible action regarding approval of 2020 Contracts in excess of \$25,000 – **(None)**
8. Discussion of projections through December 2020 – Michael Margetts/Becky Bartling
9. Review of June 2020 Harvest Fair financial statements – **(None – no meeting)**
10. Request for future agenda items **(non-discussion items)**
11. Adjournment

For additional information please call Debbie Townsend at (707) 545-4200.

*DISABLED ACCOMODATION: If you are a person with a disability and require information or materials in an appropriate alternative format; or if you require any other accommodation, please contact 707-545-4200. Advance notification within this guideline will enable the County to make reasonable arrangements to ensure accessibility.*

**Sonoma County Fair & Exposition, Inc**  
**Balance Sheet**

DRAFT - UNAUDITED

DRAFT

	6/30/2020 Calendar YTD	6/30/2019 Calendar YTD	5/31/2020
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash in Bank and Treasury	4,334,452	3,703,635	4,572,908
Accounts Receivable, Net	183,619	517,667	133,198
Racing Settlement Receivable			
Prepaid Expenses			
Inventory of Supplies			
Other Current Assets	49,500		49,500
<b>Total Current Assets</b>	<b>4,567,570</b>	<b>4,221,302</b>	<b>4,755,605</b>
<b>Property &amp; Equipment, Net</b>	<b>8,817,975</b>	<b>8,920,092</b>	<b>8,817,975</b>
Construction in Progress	226,132	296,120	184,787
<b>Total Property &amp; Equipment, Net of Depreciation</b>	<b>9,044,107</b>	<b>9,216,212</b>	<b>9,002,762</b>
<b>Other Assets</b>			
Restricted Cash	120,904	120,904	120,904
Due From/Due (To) County for Vet's	(4,791)	(23,524)	15,010
GASB 68 Deferred Outflow of Resources	1,345,144	400,824	1,345,144
GASB 75 Deferred Outflow of Resources	260,378	254,492	260,378
<b>Total Other Assets</b>	<b>1,721,635</b>	<b>752,697</b>	<b>1,741,436</b>
<b>TOTAL ASSETS</b>	<b>15,333,312</b>	<b>14,190,210</b>	<b>15,499,803</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Current Liabilities</b>			
Accounts Payable	53,141	102,152	1,140
Scholarships Payable	8,250	3,500	8,250
Accrued Expenses	789,123	583,280	757,223
Racing Payable	3,320	3,093	11,908
Purses Paid - (Over)/Under	(16,147)	(40,377)	(13,631)
Other Short Term Liabilities	791	185	791
Short Term Notes	940,000		940,000
Current Portion of Long-Term Debt			
Deferred Income	326,816	937,827	322,746
<b>Total Current Liabilities</b>	<b>2,105,294</b>	<b>1,589,659</b>	<b>2,028,427</b>
<b>Long Term Liabilities</b>			
GASB 68 Deferred Inflow of Resources	88,252	701,757	88,252
GASB 68 Net Pension Liability	2,606,442	778,377	2,606,442
GASB 75 Deferred Inflow of Resources	429,195	216,663	429,195
GASB 75 Net Pension Liability	1,446,779	1,967,830	1,446,779
<b>Total Long Term Liabilities</b>	<b>4,570,668</b>	<b>3,664,627</b>	<b>4,570,668</b>
<b>NET ASSETS</b>			
<b>Investment in Capital Assets</b>	<b>8,816,985</b>	<b>8,935,760</b>	<b>8,816,986</b>
<b>Restricted for Scholarships</b>	<b>37,849</b>	<b>23,856</b>	<b>37,849</b>
<b>Restricted for Junior Livestock Auction</b>	<b>91,208</b>	<b>75,107</b>	<b>91,208</b>
<b>Other Restricted</b>	<b>120,916</b>	<b>120,916</b>	<b>120,916</b>
<b>Retained Earnings - Unrestricted</b>	<b>522,798</b>	<b>143,458</b>	<b>522,798</b>
<b>Profit/(Loss) Current Year</b>	<b>(932,406)</b>	<b>(363,173)</b>	<b>(689,048)</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>15,333,312</b>	<b>14,190,210</b>	<b>15,499,804</b>

**Sonoma County Fair & Exposition, Inc  
Income Statement**
**DRAFT - UNAUDITED**

	6/30/2020 Actual YTD	6/30/2019 Prior Year YTD	Variance	6/30/2020 Budget YTD	Variance
<b>Operating Revenue</b>					
Fair	16,764	67,979	(51,215)		16,764
Interim	1,029,622	2,172,575	(1,142,953)	2,074,050	(1,044,428)
Jockey Club	146,724	214,660	(67,936)	212,569	(65,845)
<b>Total Operating Revenue</b>	<b>1,193,110</b>	<b>2,455,214</b>	<b>(1,262,104)</b>	<b>2,286,619</b>	<b>(1,093,509)</b>
<b>Operating Expense</b>					
Fair	221,048	450,995	229,947	477,759	256,711
Interim	655,587	794,479	138,892	909,649	254,062
Jockey Club	92,947	167,200	74,253	167,934	74,987
General & Administrative	1,475,076	1,554,766	79,691	1,751,414	276,338
Allocated Costs - Harvest Fair					
<b>Total Operating Expenses</b>	<b>2,444,658</b>	<b>2,967,441</b>	<b>522,783</b>	<b>3,306,756</b>	<b>862,098</b>
<b>Operating Income/(Loss)</b>	<b>(1,251,548)</b>	<b>(512,227)</b>	<b>(739,321)</b>	<b>(1,020,137)</b>	<b>(231,411)</b>
Other Revenue	172,071	16,596	155,475	15,250	156,821
Harvest Fair - Revenue					
Harvest Fair - Expense	(78)	(669)	591		(78)
Interest Expense					
JLA, net	(7,135)	(15,158)	8,023		(7,135)
Net Affect of GASB 68 Adjustments					
Prior Year & Misc Expense	154,284	51,717	102,567		154,284
<b>Net Income/(Loss)before depreciation and capital</b>	<b>(932,406)</b>	<b>(459,742)</b>	<b>(472,664)</b>	<b>(1,004,887)</b>	<b>72,481</b>
Depreciation Expense					
<b>Net Income(Loss) before capital</b>	<b>(932,406)</b>	<b>(459,742)</b>	<b>(472,664)</b>	<b>(1,004,887)</b>	<b>72,481</b>
Gain (loss) on disposal of asset					
Capital Expenditures					
Capital Funding		96,569	(96,569)		
<b>Net Income (Loss) incl Capital</b>	<b>(932,406)</b>	<b>(363,173)</b>	<b>(569,233)</b>	<b>(1,004,887)</b>	<b>72,481</b>

**Sonoma County Fair & Exposition, Inc**  
**Fair Income Statement**

DRAFT - UNAUDITED

	6/30/2020 Actual YTD	6/30/2019 Prior Year PTD	Variance	6/30/2020 Budget YTD	Variance
<b>Revenue</b>					
Admissions				-	
Parking				-	
Commercial Space				-	
Carnival				-	
Concessions				-	
Exhibits				-	
Racing	20,056	22,186	(2,131)	-	20,056
Attractions				-	
Sponsorships	(3,292)	45,793	(49,084)	-	(3,292)
VIP Tent				-	
Miscellaneous				-	
<b>Total Fair Revenue</b>	<b>16,764</b>	<b>67,979</b>	<b>(51,215)</b>		<b>16,764</b>
<b>Expense</b>					
Labor and Benefits	143,427	233,630	90,203	244,041	100,614
Advertising & Publicity	7,654	39,538	31,884	37,276	29,622
Attendance	1,827	7,715	5,888	5,920	4,093
Signage/Other/Drinking Water				-	
Premium	728	7,398	6,670	-	(728)
Hall of Flowers	12,000	75,523	63,523	77,000	65,000
Exhibits	2,065	14,570	12,505	14,876	12,811
Commerical/Concessions Exhibits	60	1,303	1,243	-	(60)
Racing	38,396	34,284	(4,112)	51,496	13,100
Attractions	798	21,590	20,792	15,150	14,352
Miscellaneous	202	386	184	-	(202)
VIP Tent				-	
RV Park - Fair - Contract Services	13,890	15,057	1,167	32,000	18,110
<b>Total Expense</b>	<b>221,048</b>	<b>450,995</b>	<b>229,947</b>	<b>477,759</b>	<b>256,711</b>
<b>Fair Income/(Loss)</b>	<b>(204,284)</b>	<b>(383,016)</b>	<b>178,732</b>	<b>(477,759)</b>	<b>273,475</b>

**Sonoma County Fair & Exposition, Inc**  
**Interim Income Statement**

DRAFT - UNAUDITED

	6/30/2020 Actual YTD	6/30/2019 Prior Year YTD	Variance	6/30/2020 Budget YTD	Variance
<b>Revenue</b>					
Long Term Rentals	20,191	33,072	(12,881)	38,693	(18,502)
Building Rental	129,361	253,712	(124,352)	314,908	(185,547)
Facility Rental	76,863	160,164	(83,301)	184,472	(107,609)
Equipment Rental	39,583	98,677	(59,094)	106,391	(66,809)
Trailer & RV	633,045	906,770	(273,725)	612,000	21,045
Interim Parking	36,252	160,261	(124,009)	171,640	(135,388)
Insurance/Costs Reimbursed	10,332	51,601	(41,270)	45,676	(35,345)
Security Reimbursed	6,734	143,160	(136,426)	160,433	(153,699)
Food & Other Concessions	8,656	(16,537)	25,192	130,572	(121,916)
Alcohol Concessions	7,107	318,416	(311,309)	249,265	(242,158)
Other Interim Revenue	61,500	63,280	(1,780)	60,000	1,500
<b>Total Revenue</b>	<b>1,029,622</b>	<b>2,172,575</b>	<b>(1,142,953)</b>	<b>2,074,050</b>	<b>(1,044,428)</b>
<b>Expense</b>					
Int Wages & Benefits	544,538	541,793	(2,745)	651,422	106,884
Int Parking Wages & Benefits	20,480	49,741	29,261	47,934	27,454
<b>Total Wages &amp; Benefits</b>	<b>565,018</b>	<b>591,534</b>	<b>26,516</b>	<b>699,356</b>	<b>134,338</b>
Contract Services-Interim	3,250	4,425	1,175	5,361	2,111
Contract Services-RV Park		486	486	711	711
Straw Removal				-	
Security		50,301	50,301	54,985	54,985
Supplies & Equipment	4,704	3,334	(1,369)	3,539	(1,165)
RV Park Utilities	70,207	60,928	(9,278)	44,693	(25,514)
RV Park Advertising	405	370	(35)	393	(12)
Miscellaneous RV Parking				-	
RV Supplies & Equipment	3,259	7,909	4,651	7,420	4,161
Interim Advertising		150	150	152	152
Business Partner Incentive				-	
Insurance/Costs Reimbursed	2,824	2,330	(494)	2,350	(474)
Security Costs Reimbursed	5,920	71,725	65,804	88,022	82,102
Equipment Rental		754	754	1,167	1,167
CalTrans Median Strip Rent				-	
Special Repairs & Equipment		231	231	1,500	1,500
<b>Total Expense</b>	<b>655,587</b>	<b>794,479</b>	<b>138,892</b>	<b>909,649</b>	<b>254,062</b>
<b>Interim Income/(Loss)</b>	<b>374,035</b>	<b>1,378,096</b>	<b>(1,004,061)</b>	<b>1,164,401</b>	<b>(790,366)</b>

**Sonoma County Fair & Exposition, Inc**  
**Jockey Club Income Statement**

**DRAFT - UNAUDITED**

	<b>6/30/2020</b>	<b>6/30/2019</b>		<b>6/30/2020</b>	
	<b>Actual</b>	<b>Prior Year</b>	<b>Variance</b>	<b>Budget</b>	<b>Variance</b>
	<b>YTD</b>	<b>YTD</b>		<b>YTD</b>	
<b>Revenue</b>					
Admissions	5,060	18,843	(13,783)	18,340	(13,280)
Turf Club	645	3,922	(3,277)	3,912	(3,267)
Commissions	127,434	147,600	(20,166)	147,414	(19,980)
Programs/Other	255	889	(634)	884	(629)
Race Forms, etc	11,563	34,125	(22,562)	33,672	(22,109)
Concessions	1,767	6,481	(4,714)	6,347	(4,580)
Costs Recovered				-	
Prior Year Costs Recovered				-	
Interim Rental				-	
ATM Fees		2,801	(2,801)	2,000	(2,000)
Interim Concessions				-	
<b>Total Jockey Club Revenues</b>	<b>146,724</b>	<b>214,660</b>	<b>(67,936)</b>	<b>212,569</b>	<b>(65,845)</b>
<b>Expense</b>					
Wages & Benefits	53,478	86,344	32,866	77,471	23,993
Contract Services	6,404	12,779	6,375	21,661	15,257
Supplies & Expense	8,708	19,581	10,873	18,461	9,753
Utilities	13,852	18,699	4,846	19,552	5,700
Cost of Periodicals	9,225	26,305	17,081	26,478	17,254
Garbage	1,271	2,443	1,172	2,811	1,540
Advertising & Marketing	10	1,050	1,040	1,500	1,490
<b>Total Jockey Club Expenses</b>	<b>92,947</b>	<b>167,200</b>	<b>74,253</b>	<b>167,934</b>	<b>74,987</b>
<b>Jockey Club Income/(Loss)</b>	<b>53,777</b>	<b>47,460</b>	<b>6,317</b>	<b>44,635</b>	<b>9,142</b>

**Sonoma County Fair & Exposition, Inc**  
**Harvest Fair**

**DRAFT - UNAUDITED**

	<b>6/30/2020 Actual YTD</b>	<b>6/30/2019 Prior Year YTD</b>	<b>Variance</b>	<b>6/30/2020 Budget YTD</b>	<b>Variance</b>
Cost Recovered Harvest Fair	0	0	0	-	0
Total Revenue	0	0	0	0	0
<b>Expense</b>					
Admin Wages and Benefits	0	0	0	-	0
Publicity Wages and Benefits	0	0	0	-	0
Maintenance Wages and Benefits	0	0	0	-	0
Interim Wages and Benefits	8	70	62	-	(8)
Exhibits Wages and Benefits	0	0	0	-	0
Attendance Wages and Benefits	70	599	529	-	(70)
Attractions Wages and Benefits	0	0	0	-	0
Miscellaneous	0	0	0	-	0
<b>Total Expenses</b>	78	669	591	0	(78)
<b>Harvest Fair Income(Loss)</b>	<b>(78)</b>	<b>(669)</b>	591	0	<b>(78)</b>

**Sonoma County Fair & Exposition, Inc**  
**General & Administrative Expenses**

**DRAFT - UNAUDITED**

	<b>6/30/2020 Actual YTD</b>	<b>6/30/2019 Prior Year YTD</b>	<b>Variance</b>	<b>6/30/2020 Budget YTD</b>	<b>Variance</b>
<b>Expense</b>					
Wages & Benefits-Admin	451,136	423,025	(28,112)	464,738	13,602
Contract Services-Admin	26,274	33,246	6,972	53,302	27,028
County Indirect Services	57,498	42,996	(14,502)	57,498	
Legal	13,317	24,067	10,750	24,996	11,679
Office Expense-Admin	30,500	37,769	7,269	44,400	13,900
Postage & Telephone	22,442	23,095	652	22,334	(108)
Director's Expense & Travel	4,254	3,708	(545)	6,200	1,946
Donations				-	
Insurance	34,998	33,732	(1,266)	34,998	
Audit Fee	5,610	16,200	10,590	12,000	6,390
Bad Debt and Cash Short/Over	416	(103)	(520)	615	199
<b>Administration Expenses</b>	<b>646,446</b>	<b>637,734</b>	<b>(8,712)</b>	<b>721,081</b>	<b>74,635</b>
Wages & Benefits-Maint	606,796	662,111	55,315	752,495	145,699
Contract Services-Maint	22,227	36,060	13,834	39,787	17,560
Equipment Rental-Maint	1,487	3,866	2,380	4,305	2,818
Utilities	127,288	96,798	(30,490)	97,595	(29,693)
Utilities - Harvest Fair(Reimbursed)				-	
Trash Removal	11,703	27,307	15,603	26,038	14,335
Maintenance Supplies	53,826	71,132	17,306	80,193	26,367
Repairs & Maintenance		10,853	10,853	21,116	21,116
Equipment Repairs	5,303	8,905	3,602	8,804	3,501
<b>Maintenance Expenses</b>	<b>828,630</b>	<b>917,032</b>	<b>88,402</b>	<b>1,030,333</b>	<b>201,703</b>
<b>General &amp; Administrative Expenses</b>	<b>1,475,076</b>	<b>1,554,766</b>	<b>79,691</b>	<b>1,751,414</b>	<b>276,338</b>

**Sonoma County Fair & Exposition, Inc  
Salary & Benefit Expenses**

DRAFT - UNAUDITED

	6/30/2020 Actual YTD	6/30/2019 Prior Year YTD	Variance	6/30/2020 Budget YTD	Variance
<b>Permanent Salaries</b>					
Fair	73,157	74,851	1,694	80,630	7,473
Interim	276,606	241,700	(34,906)	295,545	18,939
Jockey Club	15,824	27,325	11,501	17,118	1,294
Golf Course				-	
Administration	253,676	236,269	(17,407)	264,472	10,796
Maintenance	301,235	296,768	(4,467)	334,939	33,704
<b>Total Permanent Salaries</b>	<b>920,498</b>	<b>876,913</b>	<b>(43,585)</b>	<b>992,704</b>	<b>72,206</b>
<b>Temporary Salaries</b>					
Fair	13,658	78,131	64,474	70,250	56,592
Interim	47,563	119,526	71,963	129,384	81,821
Jockey Club	15,989	26,650	10,661	29,904	13,915
Golf Course				-	
Administration		291	291	851	851
Maintenance	2,422	47,278	44,856	56,531	54,109
<b>Total Temporary Salaries</b>	<b>79,631</b>	<b>271,876</b>	<b>192,245</b>	<b>286,920</b>	<b>207,289</b>
<b>Health Benefits</b>					
Fair	21,482	35,020	13,538	44,627	23,145
Interim	63,861	49,179	(14,681)	64,517	656
Jockey Club	7,541	10,452	2,911	9,933	2,392
Golf Course				-	
Administration	38,720	29,943	(8,777)	41,777	3,057
Maintenance	83,728	69,585	(14,144)	89,691	5,963
<b>Total Health Benefits</b>	<b>215,332</b>	<b>194,179</b>	<b>(21,152)</b>	<b>250,545</b>	<b>35,213</b>
<b>FICA, Medicare &amp; Workers Comp</b>					
Fair	8,081	15,338	7,257	15,322	7,241
Interim	32,839	39,969	7,129	52,553	19,714
Jockey Club	3,397	5,526	2,129	5,360	1,963
Golf Course				-	
Administration	23,863	23,476	(387)	22,748	(1,115)
Maintenance	62,778	86,325	23,547	88,864	26,086
<b>Total Workers Comp &amp; Payroll Taxes</b>	<b>130,958</b>	<b>170,635</b>	<b>39,676</b>	<b>184,847</b>	<b>53,889</b>
<b>Retirement, UI, Other</b>					
Fair	27,116	30,881	3,766	33,212	6,096
Interim	143,823	140,949	(2,875)	157,357	13,534
Jockey Club	10,311	16,320	6,009	15,156	4,845
Golf Course				-	
Administration	134,878	133,046	(1,832)	134,890	12
Maintenance	156,528	161,375	4,847	182,470	25,942
<b>Total Retirement &amp; Other Benefits</b>	<b>472,656</b>	<b>482,570</b>	<b>9,914</b>	<b>523,085</b>	<b>50,429</b>
<b>TOTAL</b>	<b>1,819,075</b>	<b>1,996,173</b>	<b>177,098</b>	<b>2,238,101</b>	<b>419,026</b>
<b>TOTAL BY DEPT</b>					
Fair	143,493	234,223	90,729	244,041	100,548
Interim	564,692	591,323	26,631	699,356	134,664
Jockey Club	53,061	86,272	33,211	77,471	24,410
Golf Course					
Administration	451,136	423,025	(28,112)	464,738	13,602
Maintenance	606,692	661,331	54,639	752,495	145,803
<b>TOTAL ALL DEPARTMENTS</b>	<b>1,819,075</b>	<b>1,996,173</b>	<b>177,098</b>	<b>2,238,101</b>	<b>419,026</b>

**Sonoma County Fair & Exposition, Inc**  
**Salary & Benefit Expenses - Fair Only**

	Actual YTD	Budget YTD	Variance
<b>Salaries</b>			
Fair			
Hall of Flowers		28,861	28,861
Publicity	4,026	16,781	12,755
Parking		-	
Admissions	315	-	(315)
Exhibits - Temp	294	9,439	9,145
Exhibits - Perm	73,157	80,630	7,473
Attractions		5,678	5,678
Concessions Auditor		-	
Racing	8,957	9,491	534
<b>Total Salaries</b>	<b>86,748</b>	<b>150,880</b>	<b>64,132</b>
<b>Health Benefits</b>			
Fair			
Exhibits - Perm	7,677	16,833	9,156
Racing	13,805	27,794	13,989
<b>Total Health Benefits</b>	<b>21,482</b>	<b>44,627</b>	<b>23,145</b>
<b>FICA, Medicare &amp; Workers Comp</b>			
Fair			
Hall of Flowers		3,482	3,482
Publicity	474	2,133	1,659
Parking		-	
Admissions		-	
Exhibits	6,501	7,716	1,215
Attractions		663	663
Racing	1,106	1,328	222
<b>Total Workers Comp &amp; Payroll Taxes</b>	<b>8,081</b>	<b>15,322</b>	<b>7,241</b>
<b>TOTAL</b>	<b>116,311</b>	<b>210,829</b>	<b>94,518</b>
<b>Retirement, UI, Other</b>			
Fair		-	
Hall of Flowers		2,592	2,592
Publicity	250	277	27
Parking		-	
Admissions		339	339
Exhibits - Perm	26,313	29,409	3,096
Attractions		-	
Racing	553	595	42
<b>Total Retirement &amp; Other Benefits</b>	<b>27,116</b>	<b>33,212</b>	<b>6,096</b>



## Historical Receivables Aging Summary

As Of: Tuesday, June 30, 2020

		<u>61-90 Days</u>	<u>91- 120 Days</u>	<u>Over 120 Days</u>	<u>Balance</u>
California Bissness (00011344)	2	100.00			100.00
International Bully Registry	3			1,162.25	1,162.25
North Bay Carmart LLC (00010895)	4	693.00			693.00
Pacific Racing Association (0000422)	1	6,950.97			6,950.97
Spectra by Comcast Spectacor	5			280.00	280.00
<b>Grand Total:</b>		<u><u>7,743.97</u></u>		<u><u>1,442.25</u></u>	<u><u>9,186.22</u></u>

- 1 PRA ADW payments lag by 60 days
- 2 Debbie to follow up
- 3 Debtor requested to pay by PayPal. Business account set up, payment on hold for 7 days
- 4 Will be paid next week
- 5 In the Spectra corporate abyss

**CREDIT CARD CHARGES - JUNE 2020**

<b>GL Account Description</b>	<b>Reference</b>	<b>Amount</b>
Junior Livestock Auction	borck	37.84
Junior Livestock Auction	borck	77.07
Junior Livestock Auction	borck	102.37
Junior Livestock Auction	borck	104.56
Supplies- Exhibits	borck	13.07
Supplies- Exhibits	borck	14.99
Supplies- Exhibits	borck	24.99
Supplies- Exhibits	borck	33.99
Office Supplies- Administration	borck	75.00
Supplies - RV Park	borck	42.50
	<b>borck Total</b>	<u>526.38</u>
Contract Services- Satellite	margetts	123.36
Supplies- Exhibits	margetts	190.00
Office Supplies- Administration	margetts	20.00
Supplies-Publicity	margetts	52.99
Multi-Media Advertising	margetts	455.00
Website	margetts	19.95
Website	margetts	38.95
	<b>margetts Total</b>	<u>900.25</u>
Computer Support	sanders	189.73
Telephone	sanders	57.00
Tickets & Credentials	sanders	140.01
	<b>sanders Total</b>	<u>386.74</u>
	<b>Grand Total</b>	<b>1,813.37</b>