

NOTICE OF COMMITTEE MEETING

Sonoma County Fair & Exposition, Inc

Notice is hereby given that meetings of the Sonoma County Fair and Exposition, Inc. will convene at times and locations set forth in this notice.

BUDGET & FINANCE COMMITTEE

March 26, 2019, 4:30 – 5:30

Sonoma County Fairgrounds Board Room

DIRECTORS: Marcia Mickelson, Chair; Max Mickelsen, Vice Chair, Wanda Tapia, Lisa Carreño, Tony Geraldi

1. Call to Order
2. Approval of the Agenda
3. Public Comments
Any member of the audience desiring to address the Board on a matter not on the agenda: Please stand and after receiving recognition from the Chair, please state your name and make your comments. In order that all interested parties have an opportunity to address the Board, each person is granted 3 minutes to speak. While members of the public are welcome to address the Board, under the Brown Act, Board members may not deliberate or take action on items not on the agenda, and generally may only listen. For items that are on the agenda, each person will be allowed to address the topic being discussed, and will be allowed 3 minutes to speak.
4. Discussion and possible action regarding Draft Income Statement, through February, 2019 – **(Attachment #1)** – Michael Margetts
5. Review detail of US Bank credit card charges paid through February 2019 - **(Attachment #2)** – Michael Margetts
6. Discussion and possible action regarding approval of 2019 Purchase Orders in excess of \$25,000 – **(None)**
7. Discussion and possible action regarding approval of 2019 Contracts in excess of \$25,000 – **(None)**
8. Review of February 2019 Harvest Fair financial statements – **(Attachment #3)** – Michael Margetts
9. Request for future agenda items **(non-discussion items)**
10. Adjournment

For additional information please call Lorna Fox at (707) 545-4200 x 201.

DISABLED ACCOMODATION: If you are a person with a disability and require information or materials in an appropriate alternative format; or if you require any other accommodation, please contact 707-545-4200. Advance notification within this guideline will enable the County to make reasonable arrangements to ensure accessibility.

Sonoma County Fair & Exposition, Inc
Balance Sheet

DRAFT - UNAUDITED

DRAFT

	2/28/2019 Calendar YTD	2/28/2018 Calendar YTD
ASSETS		
Current Assets		
Cash in Bank and Treasury	3,886,653	1,832,217
Accounts Receivable, Net	220,810	539,867
Racing Settlement Receivable	8,780	34,623
Prepaid Expenses		
Inventory of Supplies		1,800
Other Current Assets		90,432
Total Current Assets	4,116,243	2,498,939
Property & Equipment, Net	8,920,092	9,333,127
Construction in Progress	54,296	64,886
Total Property & Equipment, Net of Depreciation	8,974,388	9,398,013
Other Assets		
Restricted Cash	120,916	120,916
Due From/Due (To) County for Vet's	(31,967)	(13,047)
GASB 68 Deferred Outflow of Resources	961,078	961,078
Total Other Assets	1,050,027	1,068,947
TOTAL ASSETS	14,140,657	12,965,899
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts Payable	444	12,619
Scholarships Payable	3,500	2,000
Accrued Expenses	534,022	476,846
Racing Payable	(54,211)	(2,509)
Purses Paid - (Over)/Under	(74,151)	(72,097)
Other Short Term Liabilities	22,653	6,823
Short Term Notes		
Deferred Income	496,661	361,998
Total Current Liabilities	928,917	785,679
Long Term Liabilities		
GASB 68 Deferred Inflow of Resources	139,498	139,498
GASB 68 Net Pension Liability	2,029,925	2,029,925
Total Long Term Liabilites	2,169,423	2,169,423
NET ASSETS		
Investment in Capital Assets	8,784,100	8,784,100
Restricted for Scholarships	23,856	5,208
Restricted for Junior Livestock Auction	61,764	61,764
Retained Earnings - Unrestricted	2,207,434	1,007,635
Profit/(Loss) Current Year	(34,836)	152,091
TOTAL LIABILITIES AND EQUITY	14,140,657	12,965,899

Sonoma County Fair & Exposition, Inc
Income Statement

DRAFT - UNAUDITED

	2/28/2019 Actual YTD	2/28/2018 Prior Year YTD	Variance	2/28/2019 Budget YTD	Variance
Operating Revenue					
Fair	30,000	715	29,285		30,000
Interim - Includes Golf Course	489,573	680,925	(191,352)	451,878	37,695
Jockey Club	64,291	57,303	6,988	57,936	6,355
Total Operating Revenue	583,864	738,943	(155,079)	509,814	74,050
Operating Expense					
Fair	68,105	72,686	4,581	58,491	(9,614)
Interim	160,550	152,466	(8,084)	201,937	41,387
Jockey Club	39,697	45,490	5,793	42,051	2,354
General & Administrative	353,558	349,025	(4,534)	402,473	48,915
Allocated Costs - Harvest Fair					
Total Operating Expenses	621,911	619,667	(2,244)	704,952	83,041
Operating Income/(Loss)	(38,047)	119,276	(157,322)	(195,138)	157,091
Other Revenue	3,668	7,334	(3,666)	3,830	(162)
Harvest Fair - Revenue					
Harvest Fair - Expense					
Interest Expense					
JLA, net	(458)	(1,669)	1,211		(458)
Net Affect of GASB 68 Adjustments					
Prior Year & Misc Expense		27,150	(27,150)		
Net Income/(Loss)before depreciation and capital	(34,836)	152,091	(186,927)	(191,308)	156,472
Depreciation Expense					
Net Income(Loss) before capital	(34,836)	152,091	(186,927)	(191,308)	156,472
Gain (loss) on disposal of asset					
Capital Expenditures					
Capital Funding					
Net Income (Loss) incl Capital	(34,836)	152,091	(186,927)	(191,308)	156,472

Sonoma County Fair & Exposition, Inc
Fair Income Statement

DRAFT - UNAUDITED

	2/28/2019 Actual YTD	2/28/2018 Prior Year PTD	Variance	2/28/2019 Budget YTD	Variance
Revenue					
Admissions				-	
Parking		715	(715)	-	
Commercial Space				-	
Carnival				-	
Concessions				-	
Exhibits				-	
Racing				-	
Attractions				-	
Sponsorships	30,000		30,000	-	30,000
VIP Tent				-	
Miscellaneous				-	
Total Fair Revenue	30,000	715	29,285		30,000
Expense					
Labor and Benefits	59,545	61,291	1,746	49,330	(10,215)
Advertising & Publicity	3,524	929	(2,595)	1,161	(2,363)
Attendance	369	1,462	1,094	1,500	1,131
Signage/Other/Drinking Water				-	
Premium	468		(468)	-	(468)
Hall of Flowers				-	
Exhibits	411	373	(38)	-	(411)
Commerical/Concessions Exhibits		225	225	-	
Racing	350	2,542	2,192	2,500	2,150
Attractions	1,602	1,574	(28)	1,000	(602)
Miscellaneous				-	
VIP Tent				-	
RV Park - Fair - Contract Services	1,836	4,290	2,455	3,000	1,165
Total Expense	68,105	72,686	4,581	58,491	(9,614)
Fair Income/(Loss)	(38,105)	(71,971)	33,866	(58,491)	20,386

Sonoma County Fair & Exposition, Inc
Interim Income Statement

DRAFT - UNAUDITED

	2/28/2019 Actual YTD	2/28/2018 Prior Year YTD	Variance	2/28/2019 Budget YTD	Variance
Revenue					
Long Term Rentals	9,764	13,849	(4,086)	17,018	(7,254)
Building Rental	55,675	74,071	(18,396)	67,138	(11,463)
Facility Rental	23,120	20,120	3,000	20,721	2,399
Equipment Rental	23,406	24,878	(1,472)	24,995	(1,589)
Trailer & RV	300,505	482,231	(181,727)	250,600	49,905
Interim Parking	20,598	18,063	2,535	21,000	(402)
Insurance/Costs Reimbursed	6,099	8,276	(2,177)	7,297	(1,198)
Security Reimbursed	8,308	8,611	(304)	8,237	71
Food & Other Concessions	16,231	1,315	14,917	5,325	10,906
Alcohol Concessions	3,868	9,336	(5,468)	9,547	(5,679)
Other Interim Revenue	22,000	20,175	1,825	20,000	2,000
Total Revenue	489,573	680,925	(191,352)	451,878	37,695
Expense					
Int Wages & Benefits	132,555	118,204	(14,351)	143,202	10,647
Int Pkg Wages & Benefits	6,830	2,662	(4,169)	5,355	(1,475)
Total Wages & Benefits	139,385	120,865	(18,520)	148,557	9,172
Contract Services-Interim	1,679	2,070	391	2,500	821
Contract Services-RV Park	225	4,500	4,275	9,750	9,525
Straw Removal				-	
Security		164	164	1,600	1,600
Supplies & Equipment	331	2,237	1,906	2,150	1,819
RV Park Utilities	12,621	13,003	382	30,000	17,379
RV Park Advertising				-	
Miscellaneous RV Parking				-	
RV Supplies & Equipment	798	4,134	3,336	1,280	482
Interim Advertising	150	180	30	-	(150)
Business Partner Incentive				-	
Insurance/Costs Reimbursed	109		(109)	-	(109)
Security Costs Reimbursed	5,004	5,220	216	6,000	996
Equipment Rental	250	94	(156)	100	(150)
CalTrans Median Strip Rent				-	
Special Repairs & Equipment				-	
Total Expense	160,550	152,466	(8,084)	201,937	41,387
Interim Income/(Loss)	329,023	528,458	(199,436)	249,941	79,082
Tayman Invoice (Golf Course)	4,870				

Sonoma County Fair & Exposition, Inc
Jockey Club Income Statement

DRAFT - UNAUDITED

	2/28/2019	2/28/2018		2/28/2019	
	Actual	Prior Year	Variance	Budget	Variance
	YTD	YTD		YTD	
Revenue					
Admissions	4,578	4,548	30	4,500	78
Turf Club	543	258	285	600	(57)
Commissions	46,301	41,677	4,624	42,000	4,301
Programs/Other	248	275	(27)	275	(27)
Race Forms, etc	10,747	10,286	461	10,301	446
Concessions	1,875	260	1,615	260	1,615
Costs Recovered				-	
Prior Year Costs Recovered				-	
Interim Rental				-	
ATM Fees				-	
Interim Concessions				-	
Total Jockey Club Revenues	64,291	57,303	6,988	57,936	6,355
Expense					
Wages & Benefits	22,183	22,302	119	22,251	68
Contract Services	1,030	2,654	1,624	4,500	3,470
Supplies & Expense	2,981	5,434	2,453	4,000	1,019
Utilities	3,809	7,035	3,226	5,750	1,941
Cost of Periodicals	8,649	8,065	(584)	4,800	(3,849)
Garbage	325		(325)	750	425
Advertising & Marketing	720		(720)	-	(720)
Total Jockey Club Expenses	39,697	45,490	5,793	42,051	2,354
Jockey Club Income/(Loss)	24,595	11,813	12,781	15,885	8,710

Sonoma County Fair & Exposition, Inc
Harvest Fair

DRAFT - UNAUDITED

	2/28/2019 Actual YTD	2/28/2018 Prior Year YTD	Variance	2/28/2019 Budget YTD	Variance
Cost Recovered Harvest Fair	0	0	0	-	0
Total Revenue	0	0	0	0	0
Expense					
Admin Wages and Benefits	0	0	0	-	0
Publicity Wages and Benefits	0	0	0	-	0
Maintenance Wages and Benefits	0	0	0	-	0
Interim Wages and Benefits	0	0	0	-	0
Exhibits Wages and Benefits	0	0	0	-	0
Attendants Wages and Benefits	0	0	0	-	0
Attractions Wages and Benefits	0	0	0	-	0
Miscellaneous	0	0	0	-	0
Total Expenses	0	0	0	0	0
Harvest Fair Income(Loss)	0	0	0	0	0

**Sonoma County Fair & Exposition, Inc
General & Administrative Expenses**

DRAFT - UNAUDITED

	2/28/2019 Actual YTD	2/28/2018 Prior Year YTD	Variance	2/28/2019 Budget YTD	Variance
Expense					
Wages & Benefits-Admin	107,995	109,608	1,613	108,006	11
Contract Services-Admin	5,373	5,408	35	5,000	(373)
County Indirect Services	14,332	10,832	(3,500)	14,324	(8)
Legal	5,913	640	(5,273)	4,100	(1,813)
Office Expense-Admin	13,475	15,055	1,580	13,880	405
Postage & Telephone	5,241	4,916	(325)	8,000	2,759
Director's Expense & Travel	1,106	2,538	1,431	2,750	1,644
Donations				-	
Insurance	10,834	11,166	332	10,832	(2)
Audit Fee				-	
Bad Debt and Cash Short/Over	(45)	(571)	(526)	166	211
Administration Expenses	164,225	159,592	(4,633)	167,058	2,833
Wages & Benefits-Maint	148,335	126,596	(21,739)	165,602	17,267
Contract Services-Maint	4,011	617	(3,394)	6,000	1,989
Equipment Rental-Maint	845	584	(262)	500	(345)
Utilities	17,427	13,878	(3,549)	16,200	(1,227)
Utilities - Harvest Fair(Reimbursed)				-	
Trash Removal	1,694	7,392	5,698	8,700	7,006
Maintenance Supplies	10,646	26,742	16,096	29,613	18,967
Repairs & Maintenance	4,904	4,767	(138)	3,800	(1,104)
Equipment Repairs	1,471	8,858	7,387	5,000	3,529
Maintenance Expenses	189,334	189,433	99	235,415	46,081
General & Administrative Expenses	353,558	349,025	(4,534)	402,473	48,915

**Sonoma County Fair & Exposition, Inc
Salary & Benefit Expenses**

DRAFT - UNAUDITED

	2/28/2019 Actual YTD	2/28/2018 Prior Year YTD	Variance	2/28/2019 Budget YTD	Variance
Permanent Salaries					
Fair	17,554	10,669	(6,885)	17,397	(157)
Interim	59,933	59,043	(890)	68,001	8,068
Jockey Club	7,329	7,210	(120)	7,407	78
Golf Course				-	
Administration	60,701	63,425	2,724	61,974	1,273
Maintenance	68,098	59,661	(8,437)	78,003	9,905
Total Permanent Salaries	213,615	200,007	(13,608)	232,782	19,167
Temporary Salaries					
Fair	5,266	593	(4,674)	-	(5,266)
Interim	20,344	12,211	(8,133)	17,900	(2,444)
Jockey Club	6,452	6,998	547	6,000	(452)
Golf Course				-	
Administration	243		(243)	-	(243)
Maintenance	4,623	964	(3,659)	4,000	(623)
Total Temporary Salaries	36,927	20,766	(16,161)	27,900	(9,027)
Health Benefits					
Fair	27,635	45,022	17,387	23,916	(3,719)
Interim	12,601	9,493	(3,109)	14,100	1,499
Jockey Club	2,802	2,605	(197)	2,677	(125)
Golf Course				-	
Administration	7,990	7,326	(664)	8,665	675
Maintenance	17,884	14,417	(3,467)	20,022	2,138
Total Health Benefits	68,913	78,863	9,950	69,380	467
FICA, Medicare & Workers Comp					
Fair	2,131	950	(1,181)	1,554	(577)
Interim	9,025	7,232	(1,793)	11,251	2,226
Jockey Club	1,394	1,383	(11)	1,670	276
Golf Course				-	
Administration	5,840	5,907	67	5,399	(441)
Maintenance	19,365	16,828	(2,537)	21,781	2,416
Total Workers Comp & Payroll Taxes	37,756	32,301	(5,456)	41,655	3,899
Retirement, UI, Other					
Fair	6,959	4,057	(2,902)	6,463	(496)
Interim	37,482	32,832	(4,650)	37,205	(277)
Jockey Club	4,206	4,105	(101)	4,417	211
Golf Course				-	
Administration	33,220	32,949	(271)	31,968	(1,252)
Maintenance	38,269	34,726	(3,543)	41,796	3,527
Total Retirement & Other Benefits	120,136	108,670	(11,466)	121,849	1,713
TOTAL	477,347	440,607	(36,740)	493,566	16,219
TOTAL BY DEPT					
Fair	59,545	61,291	1,746	49,330	(10,215)
Interim	139,385	120,810	(18,575)	148,457	9,072
Jockey Club	22,183	22,302	119	22,171	(12)
Golf Course					
Administration	107,995	109,608	1,613	108,006	11
Maintenance	148,239	126,596	(21,643)	165,602	17,363
TOTAL ALL DEPARTMENTS	477,347	440,607	(36,740)	493,566	16,219

Sonoma County Fair & Exposition, Inc
Salary & Benefit Expenses - Fair Only

	Actual YTD	Prior Year YTD	Variance	Budget YTD	Variance
Salaries					
Fair					
Hall of Flowers				-	
Publicity	4,180		(4,180)	-	(4,180)
Parking				-	
Admissions	113		(113)	-	(113)
Exhibits - Temp	174		(174)	-	(174)
Exhibits - Perm	17,554	10,669	(6,885)	17,397	(157)
Attractions		593	593	-	
Concessions Auditor				-	
Racing	800		(800)	-	(800)
Total Salaries	22,820	11,262	(11,558)	17,397	(5,423)
Health Benefits					
Fair					
Exhibits - Perm	1,990	1,022	(968)	3,916	1,926
Racing	25,646	44,001	18,355	20,000	(5,646)
Total Health Benefits	27,635	45,022	17,387	23,916	(3,719)
FICA, Medicare & Workers Comp					
Fair					
Hall of Flowers				-	
Publicity	492		(492)	-	(492)
Parking				-	
Admissions				-	
Exhibits	1,532	880	(651)	1,504	(28)
Attractions		70	70	50	50
Racing	107		(107)	-	(107)
Total Workers Comp & Payroll Taxes	2,131	950	(1,181)	1,554	(577)
TOTAL	52,586	57,234	4,648	42,867	(9,719)
Retirement, UI, Other					
Fair					
Hall of Flowers				-	
Publicity	259		(259)	-	(259)
Parking				-	
Admissions		37	37	-	
Exhibits - Perm	6,643	4,020	(2,623)	6,463	(180)
Attractions				-	
Racing	57		(57)	-	(57)
Total Retirement & Other Benefits	6,959	4,057	(2,902)	6,463	(496)



Post Office Box 1536
1350 Bennett Valley Road
Santa Rosa, California 95403
Tel (707) 545-4200 Fax (707) 573-9342

February 28, 2019

To: Board of Directors
From: Michael Margetts

February

Computer generated checks:

February
Total Payables Dispersed: \$ 146,553.28

Payroll

County Payroll-PD's 2/6/19 & 2/20/19	\$ 271,473.66
Temp Payroll - PD's 2/1/19 & 2/15/19	\$ <u>44,233.39</u>
	\$ 315,707.05

Total disbursements:

\$ 462,260.33

County Counsel Cost for February 2019:

\$ 5,696.00

February 2019 - Accounts Receivable Over 60 Days				
Customer Name	61-90 Days	91-120 Days	Over 120 Days	Comments
Ales for Austims (ratebeerbest.com)			\$ 6,940.50	County Counsel issued second demand letter.
Local Sesh			\$ 26,177.15	Kaitlyn received message from them that they will not be able to pay this until 2019. Michael sent contract to County Counsel to write an initial demand letter. Demand letter sent.
Total Owing as of February 2019:	\$ -	\$ -	\$ 33,117.65	

V-82320 U.S. U.S. Bank Corporate Payment Systems February 2019# 82320 (Closed), Invoice: 4246044555679855219, U.S. Bank Corporate Payment Systems
(00006275), 03/08/19, 14,476.20

GL Account	GL Account Description	Reference	Amount	
730307070	Special Repairs & Equip-Satellite	CSandersBurkettRest Replacement Griddle for Snack Bar at the Jockey Club	2,616.90	
620303060	Supplies-Interim	CSandersLandsEnd Jackets for Interim	123.05	
700501080	Grounds Supplies	CSandersLandsEnd Jackets For Maintenance	61.53	
620209080	Telephone	CSandersVZRV	57.00	
560759080	Computer Support	CSandersVZWireless	169.69	
620503010	Tickets & Credentials	CSandersComcastAdmin	148.31	3,176.48
620305010	Supplies- Exhibits	HBorckAdobelDCreativeCloud In Design	33.99	
580404010	Premiums- Trophies & Awards	HBorckAmazon 5Qt Stainless Steel Milk Can Tote	43.90	
620305010	Supplies- Exhibits	HBorckAmazon	7.59	
600805810	Junior Livestock Auction	HBorckCarbonlessForms NCR Forms For JLA	243.00	
600805810	Junior Livestock Auction	HBorckEnvelopes.com Envelopes	163.73	
600805810	Junior Livestock Auction	HBorckEnvelopes.com Envelopes	163.73	
680709080	Directors Expense	HBorckGrandSierra WFA Convention	8.28	
680709080	Directors Expense	HBorckGrandSierra WFA Convention	202.15	
600805810	Junior Livestock Auction	HBorckNapkins 10 Royal Blue Table Cloths	277.66	
620305010	Supplies- Exhibits	HBorckOfficeDepot Paperclips, notes, file folders	69.47	
620305010	Supplies- Exhibits	HBorckPaypalBJCP Beer Comp	30.00	
600805810	Junior Livestock Auction	HBorckPrintrunner JLA DNA	104.02	
620305010	Supplies- Exhibits	HBorckSafeway Garden Selection Meeting snacks	129.47	
620305010	Supplies- Exhibits	HBorckSCFOnlineEntries Test	0.05	
600805810	Junior Livestock Auction	HBorckSCFVr Test	0.05	
620305010	Supplies- Exhibits	HBorckSRMeters Parking	1.50	
600805810	Junior Livestock Auction	HBorckTheCattleTags Qty 500 + 110 +110	2,085.95	
600805810	Junior Livestock Auction	HBorckTheCattleTags Qty 700 Hog Ear Tags	1,820.00	
600805810	Junior Livestock Auction	HBorckTheCattleTags	-11.00	5,373.54
620308010	Supplies- Attractions	JEngdahIAmazon	45.94	45.94

V-82320 U.S. U.S. Bank Corporate Payment Systems February 2019**# 82320 (Closed), Invoice: 4246044555679855219, U.S. Bank Corporate Payment Systems (00006275), 03/08/19, 14,476.20**

GL Account	GL Account Description	Reference	Amount	
65021306095	Vets - Advertising	KFindleyThornCraigslist For VETS building	75.00	
680909080	Travel and Training	KFindleyThornGrandSierra WFA Convention	20.32	
680909080	Travel and Training	KFindleyThornGrandSierra WFA Convention	381.77	
680106010	Dues & Subscriptions	KFindleyThornSoCoLodging Dues	200.00	
680909080	Travel and Training	KFindleyThornSoCoLodging Annual Meeting	60.00	737.09
620309080	Office Supplies- Administration	LFox1800Flowers For the Lewers Family	67.33	
620309080	Office Supplies- Administration	LFoxAmazon Toner Cartridges&Padded Mailing Envelopes	39.03	
620309080	Office Supplies- Administration	LFoxAmazon Permanent Markers, Dry Erase Markers	16.69	
620309080	Office Supplies- Administration	LFoxAmazon Dry Erase Board Eraser	3.54	
620309080	Office Supplies- Administration	LFoxAmazon Compressed Gas cleaning air cans	15.93	
620309080	Office Supplies- Administration	LFoxAmazon Lysol Spray	32.79	
620309080	Office Supplies- Administration	LFoxAmazon Indexing system, pen's	16.32	
620323060	Supplies - RV Park	LFoxAmazon Paper Shredder	154.97	
650702010	Directors Room	LFoxAmolsParty Director Patio/Bathroom Decorations	74.62	
650702010	Directors Room	LFoxCrossingtheJordan Director Patio/Bathroom Decorations	12.00	
650702010	Directors Room	LFoxGoodwillDirector Patio/Bathroom Decorations	7.00	
620309080	Office Supplies- Administration	LFoxLucky Kitchen Supplies	8.40	
680709080	Directors Expense	LFoxLucky Board Committee Meeting Snacks	58.97	
650702010	Directors Room	LFoxMarshalls Director Patio/Bathroom Decorations	86.82	
650702010	Directors Room	LFoxMichaels Director Patio/Bathroom Decorations	33.67	
650702010	Directors Room	LFoxMichaels Director Patio/Bathroom Decorations	93.30	
620309080	Office Supplies- Administration	LFoxOfficeDepot Office Supplies	5.20	

V-82320 U.S. U.S. Bank Corporate Payment Systems February 2019# 82320 (Closed), Invoice: 4246044555679855219, U.S. Bank Corporate Payment Systems
(00006275), 03/08/19, 14,476.20

GL Account	GL Account Description	Reference	Amount	
650702010	Directors Room	LFoxRoss Director Patio/Bathroom Decorations	122.59	
680709080	Directors Expense	LFoxSafeway Board Committee Meeting Snacks	27.88	
680109080	Dues & Subscriptions	LFoxSFChronicle Dues for 2019	163.80	
620309080	Office Supplies- Administration	LFoxUniquelyChic	189.01	1,229.86
620342010	Supplies-Publicity	MMargettsAdobeCreativeCloud	52.99	
620309080	Office Supplies- Administration	MMargettsAmazon Employment Posters	74.97	
620309080	Office Supplies- Administration	MMargettsAmazon Employment Posters	74.97	
810009080	Equipment>\$500<\$5000 Admin	MMargettsAmazon Jockey Club Projector	716.90	
560007070	Contract Services- Satellite	MMargettsComcastJC	117.21	
650302010	Multi-Media Advertising	MMargettsConstantContact	415.00	
620323060	Supplies - RV Park	MMargettsCottonwood - Campground Master Form with new language from Co Counsel	200.00	
228360000	Due To/Due From Foundation	MMargettsFoundationNonPftEa sy	20.00	
620305010	Supplies- Exhibits	MMargettsShopkeep	89.00	
620305010	Supplies- Exhibits	MMargettsShopkeep	29.99	
650852010	Website	MMargettsSonic.net	38.95	
650852010	Website	MMargettsSonic.net	19.95	1,849.93
680909080	Travel and Training	RBartlingGrandSierra WFA Convention	240.65	
680909080	Travel and Training	RBartlingGrandSierra WFA Convention	32.95	
680909080	Travel and Training	RBartlingSurveyMonkey	37.00	310.60
700301080	Electrical Supplies	RCrouchBatteriesPlus LED HID 5k	97.71	
700301080	Electrical Supplies	RCrouchBatteriesPlus Batteries	19.32	117.03
700351080	Carpentry/Plumbing Supplies	RFitchHomeDepot Fasteners	18.34	
620323060	Supplies - RV Park	RFitchQualifiedHardware Weatherproof Trilogy T2 Electronic Digital Lock	520.20	
730201080	Buildings & Grounds Repair	RFitchQualifiedHardware Vertical Rod Exit Device	342.00	880.54
620303060	Supplies-Interim	RGarciaBataeffSalvage 25 drums	405.47	
730303060	Special Repairs & Equip- Interim	RGarciaECOAutomotive Fender	81.47	

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GL Account	GL Account Description	Reference	Amount	
620303060	Supplies-Interim	RGarciaHomeDepot RecipSaw, Splitting Maul, Sawzall Blade	268.25	755.19
			Total	14,476.20

**HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
BALANCE SHEET**

	As of	2/28/2019 Actual YTD
<u>ASSETS</u>		
CURRENT ASSETS		
Cash in Bank		9,534
Cash in Treasury		0
Accounts Receivable		12,995
Other Assets		21,982
TOTAL CURRENT ASSETS		44,512
TOTAL ASSETS		44,512
<u>LIABILITIES & EQUITY</u>		
CURRENT LIABILITIES		
Accounts Payable		0
Accrued Expenses		19,229
Sales & Use Tax Payable		1
Deposits & Refunds Payable		170
TOTAL CURRENT LIABILITIES		19,400
FUND EQUITY		
Beginning Retained Earnings		27,337
Profit(Loss) for the Year		(2,225)
TOTAL EQUITY		25,112
TOTAL LIABILITIES & EQUITY		44,512

HARVEST FAIR ASSOCIATION OF SONOMA COUNTY
INCOME STATEMENT - DRAFT

For the Period	2/28/2019 Actual YTD	2/28/2019 Budget YTD	Variance	Annual Budget	2/28/2019 Actual PTD
Revenues					
Sponsorships					
Operations - Parking - Admissions					
Awards Night					
Sponsorships - Awards Night					
Wine Competition					
Culinary Competitions					
Attractions					
Misc Programs					
Retail Sales					
Tasting					
Vendors					
Total Revenues					
Expenses					
Administration	383		(383)		383
Operations - Parking - Admissions					
Awards Night	1,500		(1,500)		1,500
Wine Competition	37		(37)		37
Culinary Competition					
Attractions					
Misc. Programs					
Publicity/Marketing	305		(305)		305
Retail Sales					
Tasting					
Vendors					
Prior Period Expense					
Total Expenses	2,225		(2,225)		2,225
Operating Income/(Loss) - Prior to Revenue Split	(2,225)		(2,225)		(2,225)
Revenue Share with SCF					
Net Income	(2,225)		(2,225)		(2,225)